

Effectively Operating a Bug Bounty Program

BEST PRACTICES & RECOMMENDATIONS

(ISC)² PHOENIX CHAPTER, INC

About Me

ZACH JULIAN

- Sr. Security Analyst @ **Bishop Fox**
- Enterprise Security team
- University of Advancing Technology
- Live in Tempe, AZ
- @tprime_



What Are Bug Bounties?

DEFINITION

- Bugs exist in all types of software and hardware
- People are going to find vulnerabilities
- Reward researchers for finding vulnerabilities and disclosing them to you privately
- Greater economic incentive to responsibly disclose a vulnerability instead of abusing it

My Bug Bounty Experience

SOME CREDENTIALS

- Consulted with five different companies' bug bounty programs
 - Four used HackerOne
 - One accepted submissions via HTML form
- Both medium-size and very large companies
 - Some with hundreds of properties
- Range from about 20 to over 100 reports per week

Benefits of a Bug Bounty Program

THREE REASONS

- Efficient
- Cost-effective
 - Compare Bug Bounty versus security consultants
- Immediate results



Current Bug Bounty Landscape

WHERE WE'RE AT NOW

- Main bug bounty platforms:
 - HackerOne
 - BugCrowd
- Not every program awards bounties
 - I would recommend it
- Good community of skilled, high-quality reporters
- Chunk of low-quality, spammy reporters



Where Are We Going?

THE ROAD AHEAD

- LinkedIn private bug bounty program
- Synack – private bug bounty platform
- Increased demand in “vetted” researchers
- Bug bounty may evolve into true freelance pentesting

LAUNCHING A BUG BOUNTY PROGRAM



Your **first priority**:
clearly define program
scope, qualifying
vulnerability types, and
non-qualifying
vulnerability types.

First Priority: Scope & Vuln. Definition

AN IMPORTANT FOUNDATION

- If uncertain about program scope, look at other companies
HackerOne profiles
- Talk with your security team & developers
- Anticipate low-risk reports and list them as unaccepted as appropriate
- Clearly define price buckets so researchers aren't surprised
- Anticipate some scope changes as the program evolves



Why Define Scope & Vulns?

AND WHY DO IT FIRST?

- Number one challenge: low-quality, low-risk submissions
 - Will occupy around 50% of your tickets
 - This potential time-waster can be mitigated with planning
- Begin your program by **determining what level risk you are concerned with**
- Spending the time to triage low-risk bugs is not effective cost/benefit
 - Triage -> Reported -> Fixed -> Validated
 - Consider how many people and hours are involved with each bug fix

Start your scope with well-secured properties, then expand gradually.

Consider an Initial Security Assessment

PRIOR TO LAUNCHING YOUR BUG BOUNTY PROGRAM

- There may be one vulnerability across many properties
- This will result in **many** tickets once you go public
- Save time
- Keep researchers happy



Consider an Initial Security Assessment

PRIOR TO LAUNCHING YOUR BUG BOUNTY PROGRAM

The following will likely result in many tickets:

- Rate-limiting
- Password reset logic
- X-Frame-Options
- SSL attacks/weak ciphers
- Crossdomain.xml files
- User enumeration
- Self-XSS



Suggested Non-Qualifying Vulns.

NOT EFFICIENT TO TRIAGE

- Automated Scans
 - Expect these to increase against your organization
 - Coordinate with firewall/IDS/IPS owners prior to launch
 - You'll likely need to block certain submitters
- 'Possible' in the title
- Self-XSS & other vulnerabilities which require manually intercepting HTTP requests
- SSL reports
- Clickjacking

Consider Starting as a Private Program

INVITE MORE RESEARCHERS GRADUALLY

- Invite well-known researchers first
 - <https://bugcrowd.com/leaderboard>
 - <https://hackerone.com/thanks>
- Acclimate team to BB process
- Lower number of incoming reports
- High-risk vulnerabilities more likely to be addressed
- Invite more researchers gradually, eventually go public



Select a Bug Bounty Platform

A FEW DIFFERENCES

- HackerOne
 - Most common in my experience
 - Platform is free
 - 20% commission for payouts
- BugCrowd
 - BugCrowd Enterprise
 - Flex Program
 - Managed programs
 - Free to reward points, monthly cost for paid rewards
- Private program or other platform



Start with lower bounty amounts, increase payouts gradually.

Define Payment Buckets

SOME EXAMPLES

Type	Low	Medium	High
Open Redirect	\$50	\$50	\$50
CSRF	\$50	\$100-\$500	\$500+
Info. Disclosure	\$50	\$100-\$500	\$500+
XSS	\$100	\$250-500	\$500+
Broken Auth./Session	\$100	\$250-\$1k	\$1k+
SQL Injection	\$1k+	\$1k+	\$1k+
RCE	\$1k+	\$1k+	\$1k+



Define Payment Buckets

CONTINUED

- Look at other companies' payout amounts if unsure
- twitter.com/disclosedh1
- Typically only the minimum to maximum payout is listed publicly



**ENGINEERING
YOUR BUG
BOUNTY
PROCESS**

Select Ticket Management Software

MANAGE BUGS THROUGH A SECONDARY TICKET MANAGEMENT SYSTEM

- Use BugZilla, JIRA, or another ticket management software
- Consciously select which fields and information are included in each ticket
 - Ensure this is part of your triaging process documentation
- Every click in your process adds time, decreases efficiency.



Establish Your Triage Process

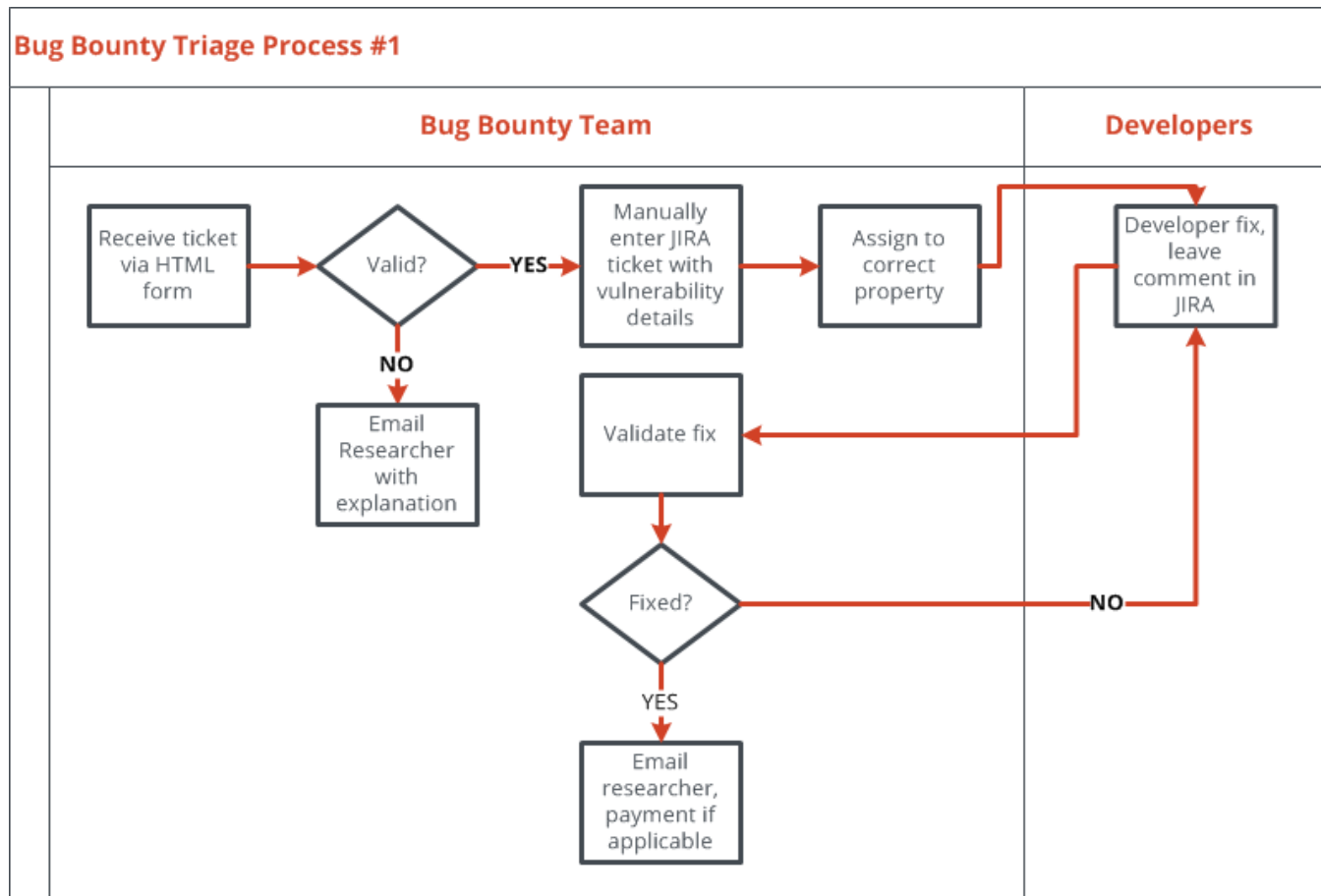
DEFINE AND DOCUMENT PROCESSES AT THE BEGINNING

- Define and document your triage/ticketing process before you open your bug bounty program
- Define and document appropriate contacts:
 - Manager for each property
 - Who creates user accounts?
- Define and document payment process:
 - Many companies seem to be vague about this
 - Who performs the verification?
 - When is payment made?
- Define ticket turnaround times



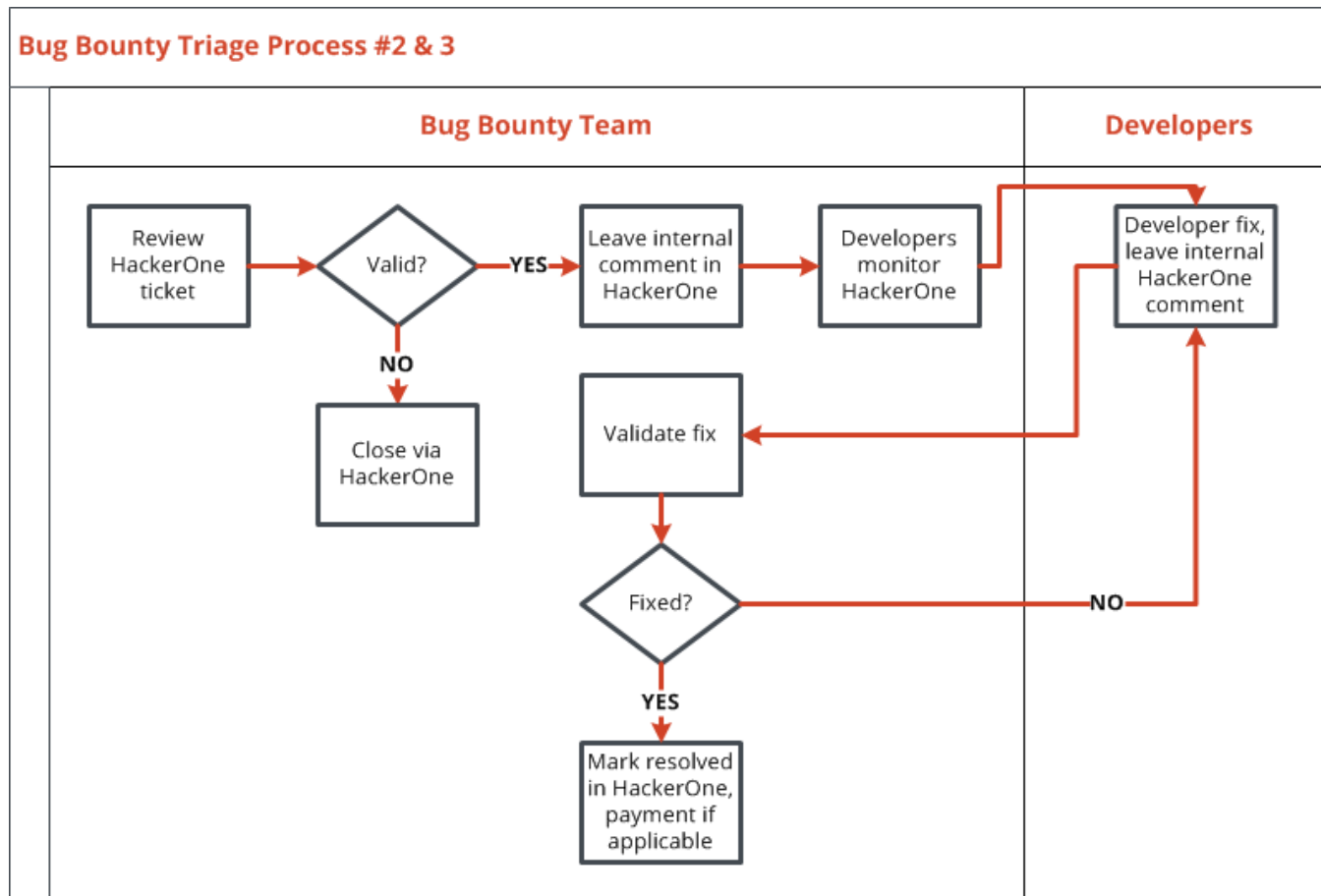
Bug Bounty Processes

EXAMPLE #1



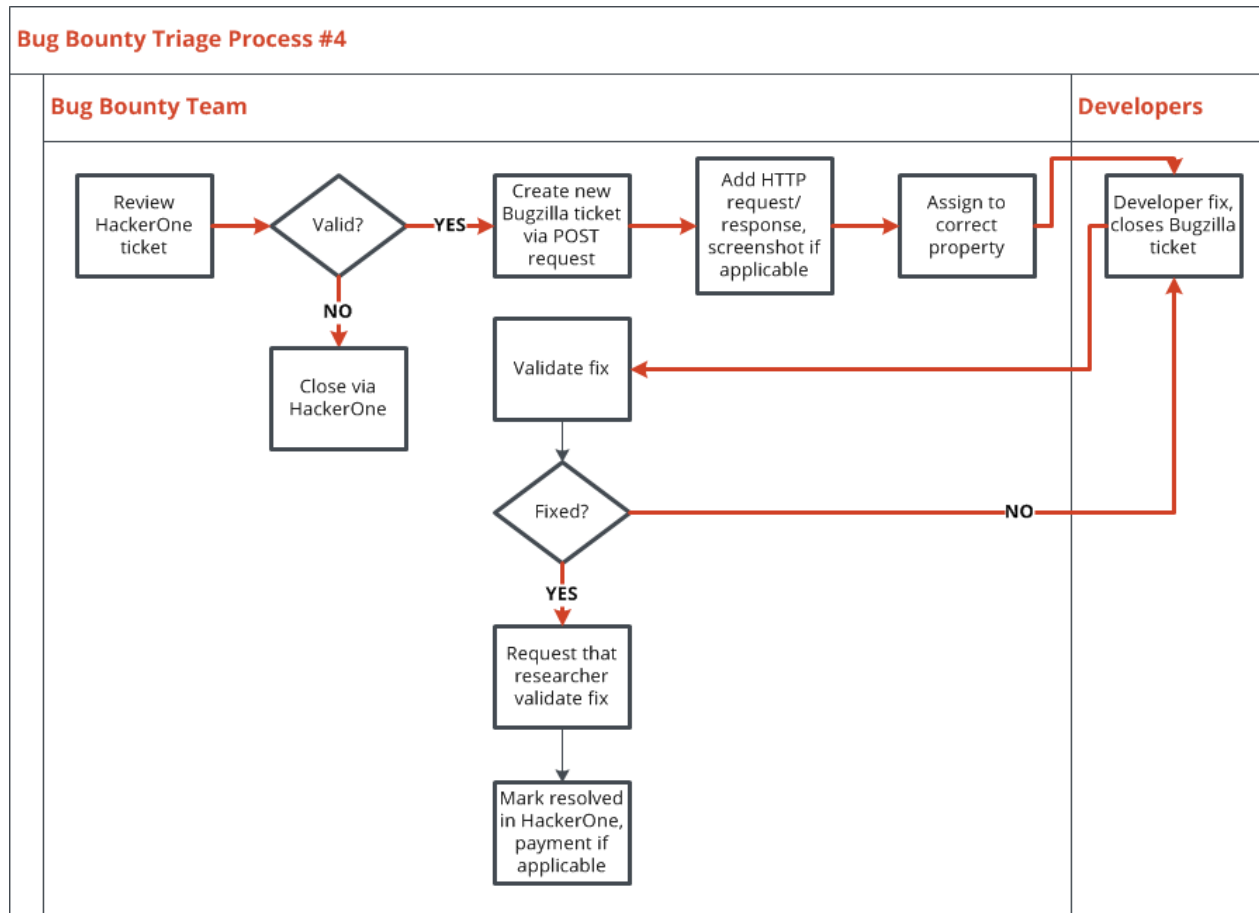
Bug Bounty Processes

EXAMPLE #2 & 3



Bug Bounty Processes

EXAMPLE #4



Consider Outsourcing Initial Triage

CONTRACT YOUR BUG BOUNTY TEAM

- Outsource the point between researchers and developers
- Helpful in quickly launching a bug bounty program
- Can be cost effective opposed to hiring



Ensure your company has
an **established escalation
process.**

Prepare Researcher Responses

YOU'RE GOING TO NEED THEM

- Researcher **communication will be frequent and repetitive**
- Prepare responses for common statuses:
 - Not Applicable
 - Duplicate
 - Valid
 - Working as Designed
- HackerOne has built-in responses
- Define **who** is doing the responding



Talk With Legal

GET APPROVAL ON SCOPE & RESPONSE LANGUAGE

- Recommend legal approval for scope language
- Consider clearing other public-facing language
- I'm not a lawyer



Miscellaneous Concerns

NON-ESSENTIALS

- Work with front-end team for **Wall of Fame**
- Consider offering **job opportunities** for quality researchers
- Consider assigning a project manager to your bug bounty program launch



A close-up, black and white photograph of a mechanical assembly. A Stanley wrench is positioned diagonally across the frame, with its head resting on a metal component. The wrench has "STANLEY" and "11-57" engraved on it. The background shows various metal parts, including a circular component with concentric rings and a bolt. The lighting is dramatic, highlighting the textures and metallic surfaces.

**TUNING YOUR
BUG BOUNTY
PROGRAM**

Automate Wherever Possible

EVERY CLICK COSTS MONEY

- Seek to reduce every required mouse click
- For instance, BugZilla tickets can be created via GET or POST request.
- Work with HackerOne to find a solution for your ticketing software



Company Bug Bounty Submission Tool

Type & Severity

XSS

CSRF

Injection

Open Redirect

Auth. Bypass

RCE

Information Disclosure

Low

Medium

High

URL

Insert URL here

Bug Description

Input more description about the vulnerability here. Include HTTP requests and responses.

Submit



Rotate your bug bounty analysts to **avoid burnout.**

Record Bug Bounty Metrics

A USEFUL SET OF DATA

- Analyze bug bounty data
 - How many bugs are submitted per day?
 - What % of bugs are valid?
 - Who are the most/least efficient researchers?
 - What properties are most affected?
 - What vulnerability types are most common?
 - How much are we paying?
- Automate regular retrieval of this data, if desired
- This data can be used to make larger security decisions



Social Situational Awareness

KEEP AN EYE ON PUBLIC OPINION

- Twitter is the main forum for bug bounty discussion - #bugbounty
- Consider creating a Twitter account @<company>Security
- Monitor the #bugbounty hashtag
- Become aware of, and address, issues before they grow
- Low-quality researchers may threaten disclosure
 - Be transparent

Bug Bounty Campaigns

GUIDE RESEARCHERS TO YOUR ADVANTAGE

- Focus researchers on key properties
- Focus researchers on vulnerability types
- Promote campaigns on Twitter, other web properties

TIPS FOR TEAM MEMBERS

PERFORMING INITIAL TRIAGE



Take Advantage of Reputation

ENCOURAGE QUALITY SUBMISSIONS

- HackerOne researchers are sensitive to **reputation score**
- Effective way to reinforce program rules and scope
- Consider marking **Not Applicable** if the following applies:
 - Out of scope
 - Automated report
 - Wrong company
 - Inaccurate title
 - Poor quality
- This does not include reporter's English abilities



Communicate With Management

KEEP EVERYONE INFORMED

- Weekly or monthly meetings are recommended
- Necessary for continued efficiency
- Important for critical vulnerabilities – think Heartbleed
- Management should be open to analyst's observations & input

AN APPEAL

TO THE BUG BOUNTY COMMUNITY



Demand Quality

LET'S IMPROVE THE BUG BOUNTY MODEL

- The largest obstacle facing bug bounties right now are ‘beg bounty’ hunters
 - Submit as many reports as possible
 - Consistently low-quality, inaccurate, copied from a scanner
- Companies so far have not addressed this issue
- My appeal to bug bounty community:

State that researchers who consistently submit low-quality reports will not be invited to continue.

References

USEFUL SOURCES

- *Bounty Launch Lessons* -
<https://medium.com/@magoo/bounty-launch-lessons-c7c3be3f5b>

Thank you – Questions?

- @bishopfox / www.bishopfox.com
- zjulian@bishopfox.com
- @tprime_

(ISC)² PHOENIX CHAPTER, INC